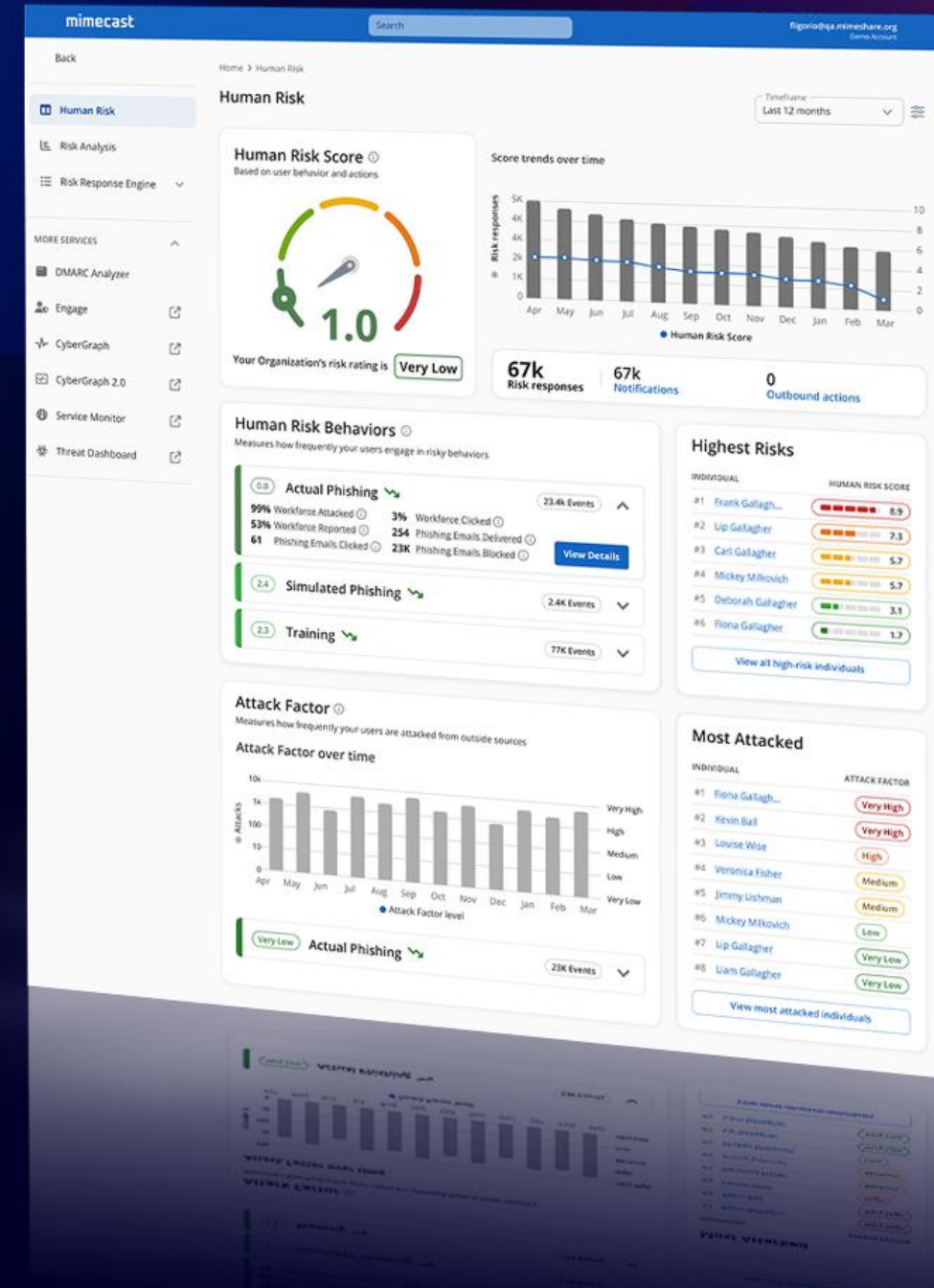


Il Futuro della Cybersecurity: Costruire una Strategia Unificata di Gestione del Rischio Umano

Ricard Torres Senior Sales Engineer
11/3/2025

mimecast

The Connected
Human Risk Management
Platform



INTRODUCTION

Who is Mimecast?



42,000+

Customers in more than 100 countries



26M

End Users Protected



7B

Signals Processed Daily



2,000+

Employees worldwide



15

Global Offices

FOUNDED

EMAIL SECURITY LEADER

FROM EMAIL TO AWARENESS

SECURING HUMAN RISK

2003

2013

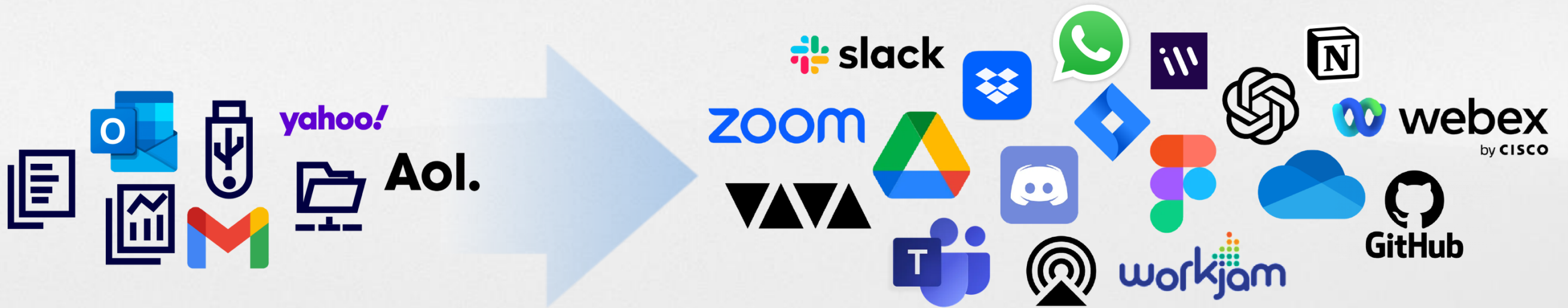
2023

THE CHALLENGE

Work has changed.

Collaboration has changed.

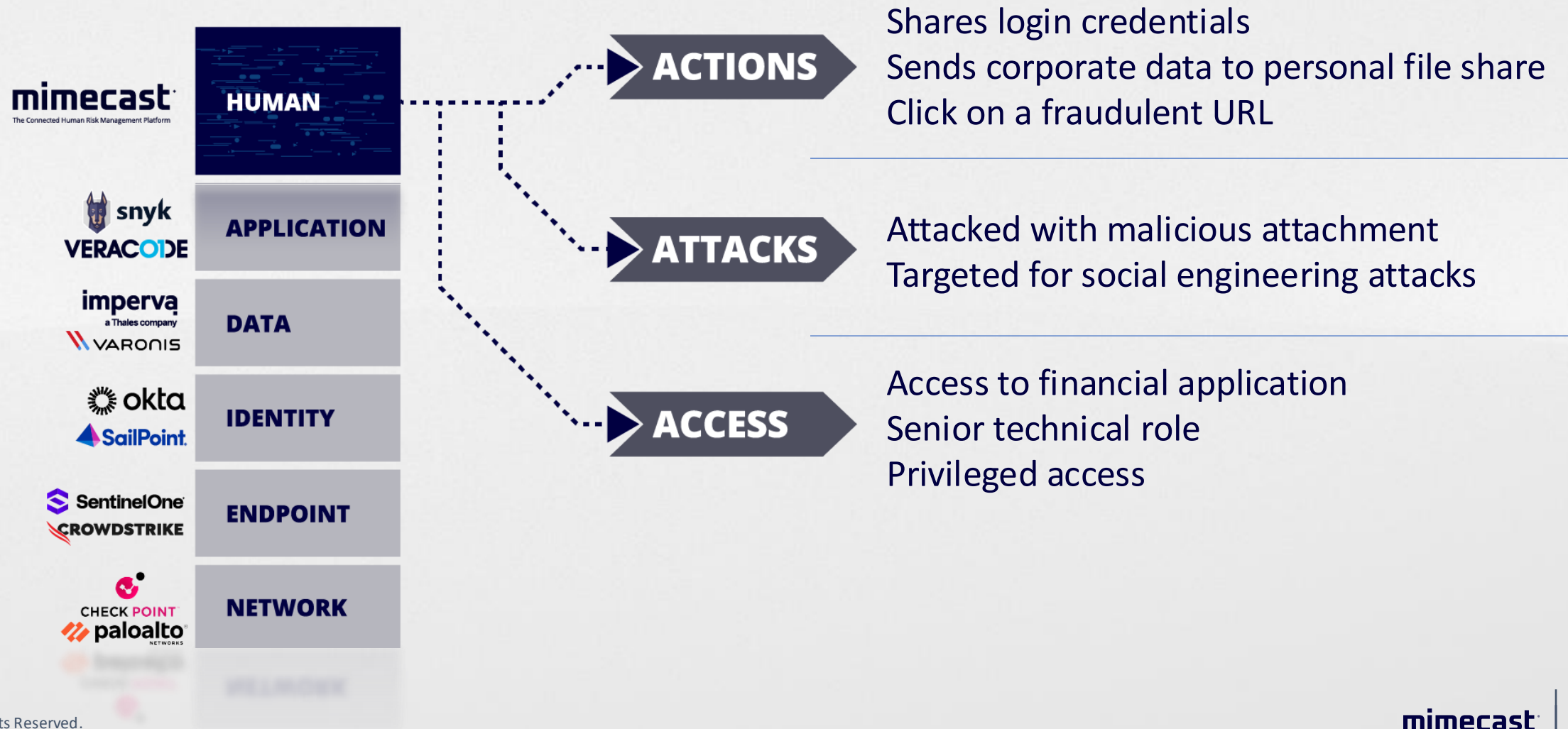
Data has changed.



Humans haven't.

THE CATEGORY

Our Goal – Securing Human Risk



THE CHALLENGE

The Human Risk Problem



90%

of attacks start
with email¹

1 in 17

collaboration messages
contains sensitive data²

8%

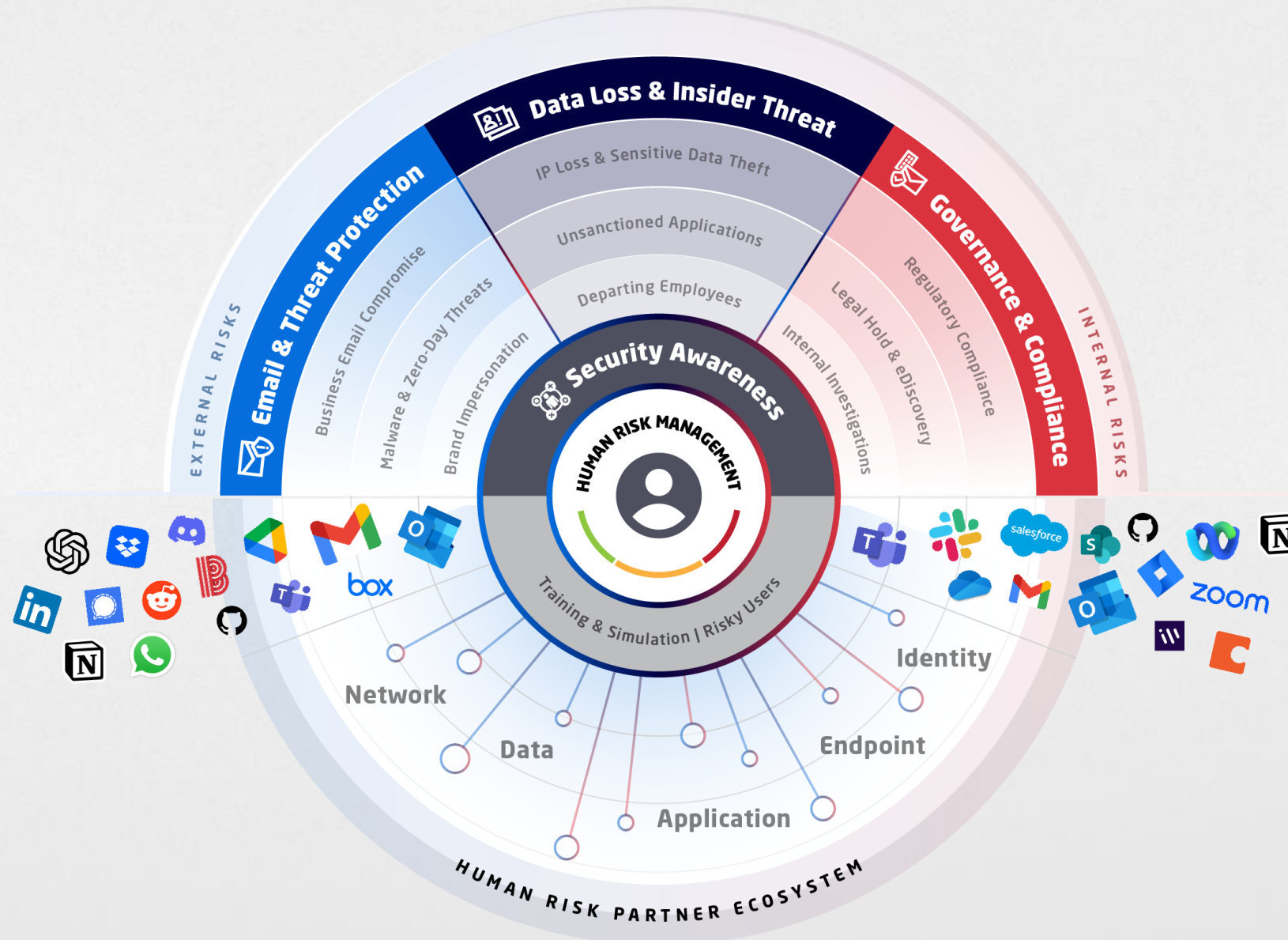
of employees account
for **80%** of incidents³

\$15M

average cost of an
insider data leak⁴

OUR SOLUTION

Defining the human risk landscape



OUR SOLUTION

Our Products



PROTECT COLLABORATION

Email Security

BEC, Phishing, Malware
Incident Remediation
Brand Protection

Cloud Archive

Case Review
Legal Holds
Supervision
Sync and Recover

DMARC Analyzer

Protect your brand and stop direct domain spoofing

Collaboration Security

Microsoft Teams, SharePoint, and OneDrive
Protection against Phishing and Malware



EMPOWER USERS

Engage

Human Risk Dashboard
Adaptive Training
Nudges
User Scorecards
Phishing Simulations
Entertaining Content



DETECT INSIDER RISK

Incydr

Monitor Corporate Applications

- Cloud: OneDrive, Google Drive, Box
- Email: O365, Gmail
- Apps: Salesforce, Git

Cloud Visibility

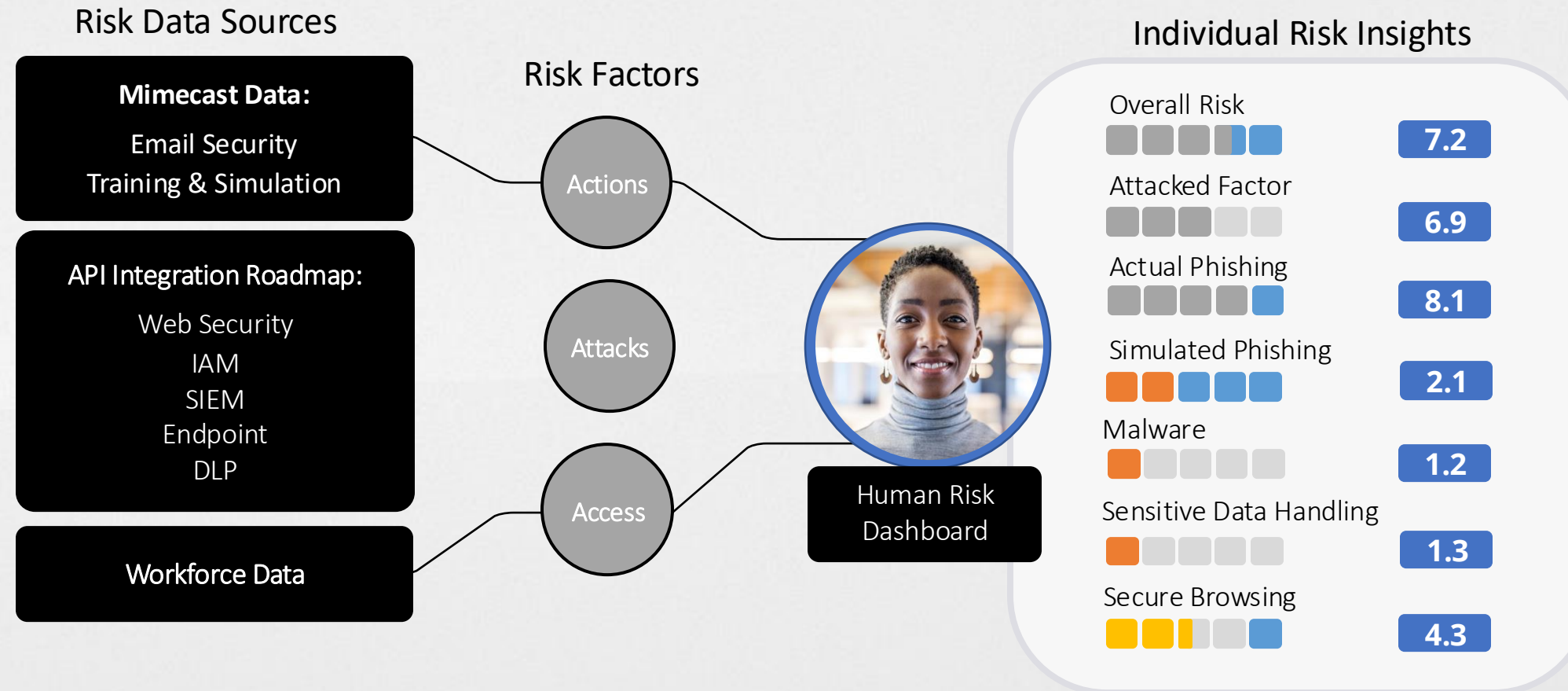
- Windows, Mac, Linux

OUR SOLUTION

The Connected Human Risk Management Platform



Human Risk Dashboard: Unprecedented risk visibility



OUR VISION

Mimecast Human Risk Management Platform

Risk Data Sources

Intervention Workflows



Email Security
Web Security
IAM
SIEM
Endpoint
Device Mgmt
DLP

Workforce
Data

Security
Behaviors

Adversary
Tactics

Role &
Access



4.7



Attacked Factor



Phishing



Malware



Awareness Training

Adaptive Training
Assignment, Scorecards,
Feedback/Alerts



Visibility

Risk Dashboard, Security
watchlists,
Scorecards

Email Security

Adaptive policies & protection

Additional Controls

Conditional Access,
Access Revocation, Entitlement
Reviews, Web, Endpoint controls

Mimecast Technology Alliance Partners

Identity & Access Mgmt.

Endpoint

Web Gateway

Threat Intelligence

XDR

SIEM / SOAR

Managed Services

Workflow Automation



mimecast

DEMO TIME & QUESTIONS



GRAZIE!