

Panda Security

Corporate Presentation

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Presales Manager



pandasecurity.com

Great minds and Global Presence

From 1990, Panda Security has become the leading European multinational developing **advanced cybersecurity** solutions, management, and monitoring tools.

We protect
+200M
devices

We care for
+30M
users

We are
+600
employees

Innovating for
27
years

Distribution in
+180
countries

Offices in
55
countries

We have
16
subsidiaries

We speak
23
different languages

The very best put
their trust in us



Panda Security named a Visionary in Gartner's Magic Quadrant for EPP

Figure 1. Magic Quadrant for Endpoint Protection Platforms



¹ Gartner 2018 Magic Quadrant for Endpoint Protection Platforms, Ian McShane Eric Ouellet Avivah Litan, Prateek Bhajanka, 24 January 2018

- Gartner¹ describes **EPP Visionaries** to those that:

"... deliver in the leading-edge features — such as cloud management, managed features and services, enhanced detection or protection capabilities... — that will be significant in the next generation of products, and will give buyers early access to improved security and management."

"Panda Security's *unique value proposition* is the classification or attestation of every single executable file and process on a protected endpoint device, *and it is the only vendor to include a managed threat hunting service in the base purchase of its EPP*. Adaptive Defense 360 is fully cloud managed, and combines EPP and EDR into a single offering and single agent."

Panda Adaptive Defense 360 provides both managed services, at no extra cost:



**100%
Attestation
Service**



**Threat Hunting
& Investigation
Service**

. This graphic was published by Gartner, Inc. as part of a larger research document and should be evaluated in the context of the entire document. The Gartner document is available upon request from Panda Security. Gartner does not endorse any vendor, product or service depicted in its research publications, and does not advise technology users to select only those vendors with the highest ratings or other designation. Gartner research publications consist of the opinions of Gartner's research organization and should not be construed as statements of fact. Gartner disclaims all warranties, expressed or implied, with respect to this research, including any warranties of merchantability or fitness for a particular purpose.

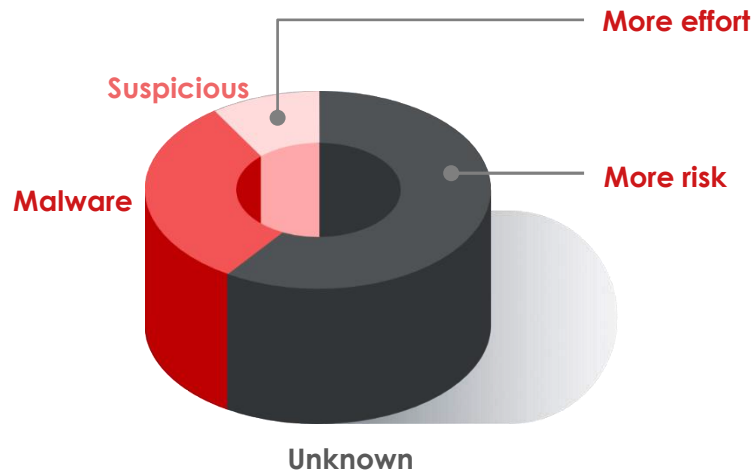
² Gartner, "Redefining Endpoint Protection for 2017 and 2018", Ian McShane, Peter Firstbrook, Eric Ouellet, 29 September 2017

A person is working at a desk. They are wearing a blue shirt and have their hands on a laptop keyboard. There are papers and a pen on the desk. The background is slightly blurred.

A New Approach to Endpoint Security

The Ability to Anticipate: A Secret Weapon for Intelligent
Cybersecurity.

The Prevailing Paradigm...

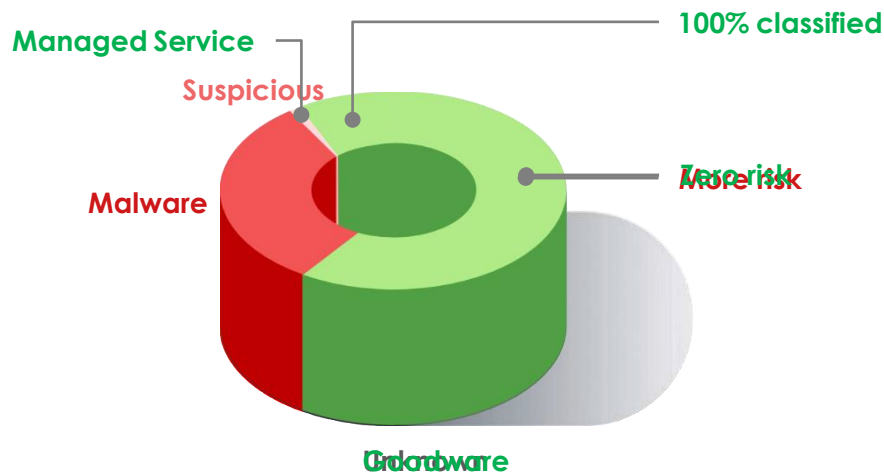


... is based on **punctual detection** only of **known malicious processes**, this means that:

- All **suspicious activity** has to be **investigated case by case**.
- **All unknown malicious processes are allowed**. That's why attackers skirt around these systems so easily, and their **attacks' success rate is so high**.

- The result is a higher success rate in attacks, a detection gap.

The Prevailing Paradigm...

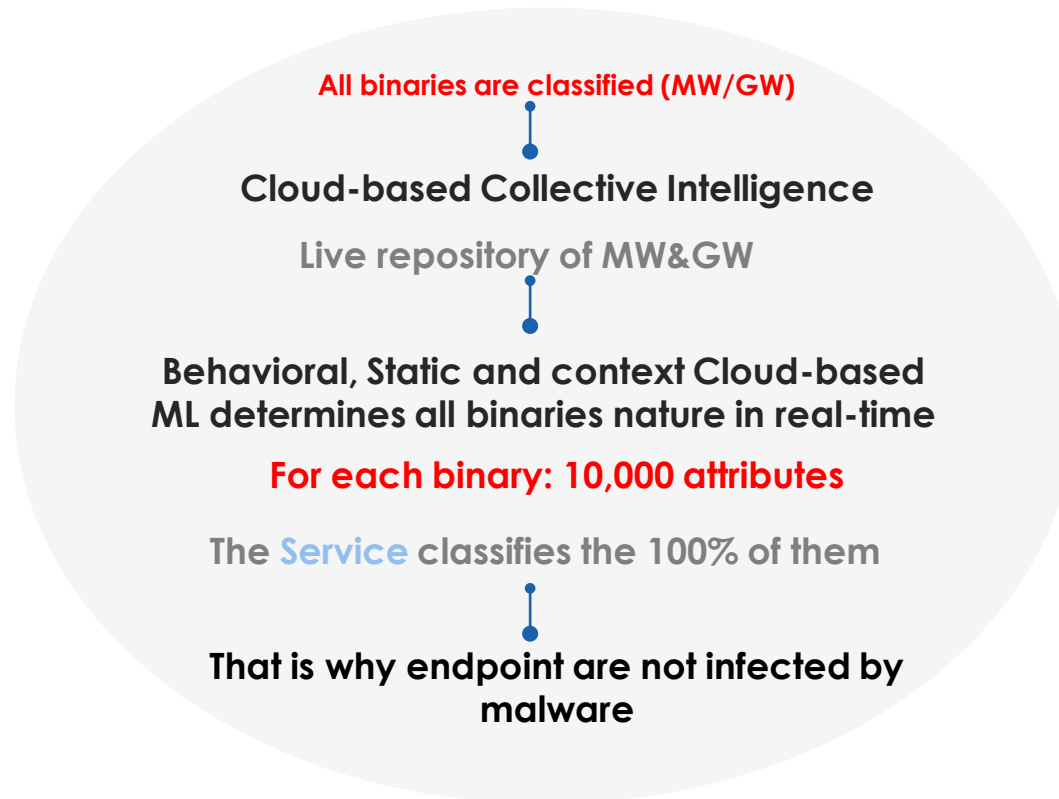


It is based on the **classification of absolutely all running processes** on your network.

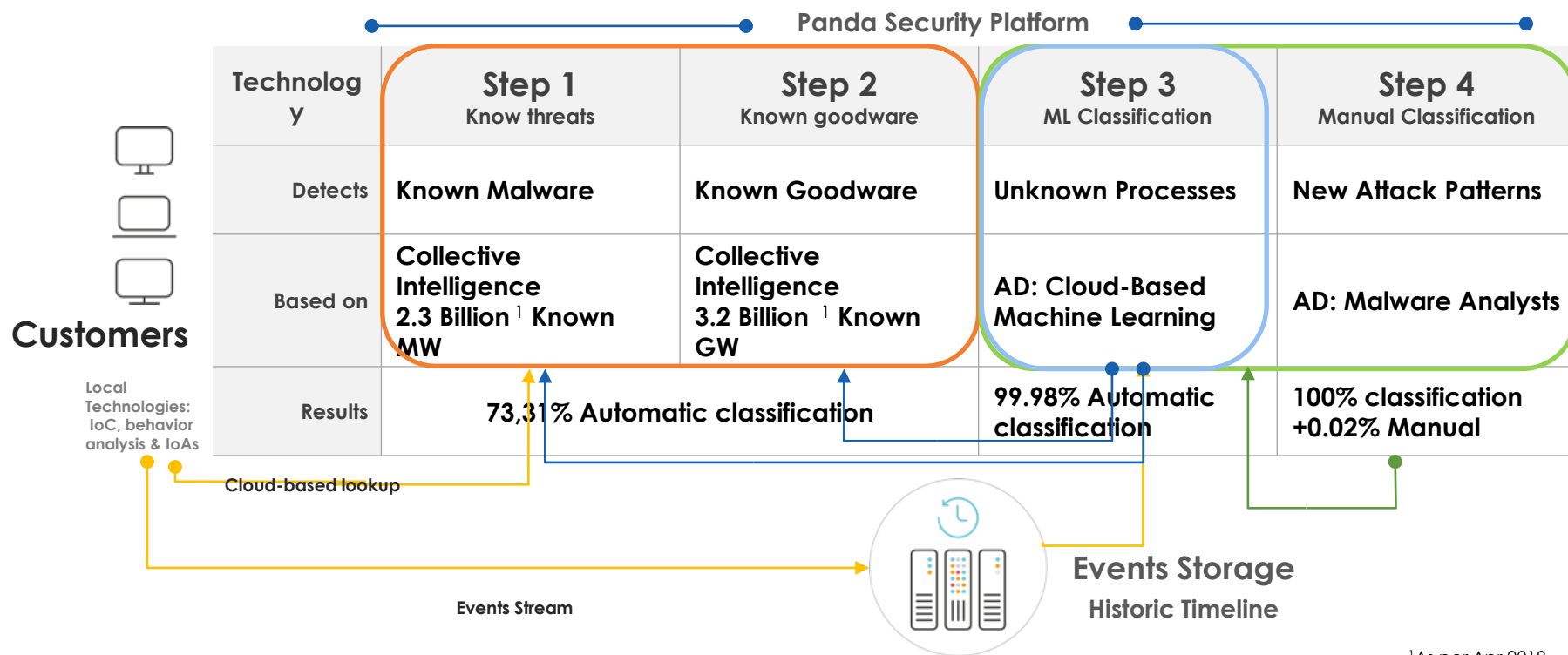
- All **activity of all programs** is monitored and analyzed in real-time.
- All **behaviors are verified by a managed service**, the admins don't have to investigate anything.
- **Higher level of protection with fewer effort.**

- No application, process, DLL, or script can run unless it is trusted
- The result is a higher protection rate with minimum effort

Mission: Allow to run only binaries Certified by us

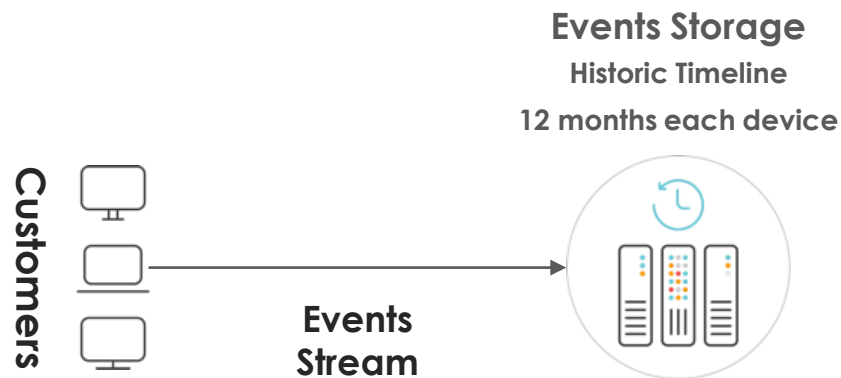


How the 100% Attestation Service works



¹As per Apr 2018

Event Telemetry



Main events gathered:

Process

- Creation
- Injections

Files

- Creation
- Modification
- Open

Communications

- IPs Origin and Destiny
- Downloads (URLs)

Registry

- Creation
- Modification

Administrative

- Installation
- Turn on/off

The Platform

Global Numbers

~4,000

Events per
machine daily

**~4
Billions**

Events processed
Daily by Big Data

**~500
Billions**

Events stored
(last 12 months)

**~5,5
Billions**

Classified processes
by Attestation Service

**~2,3
Millions**

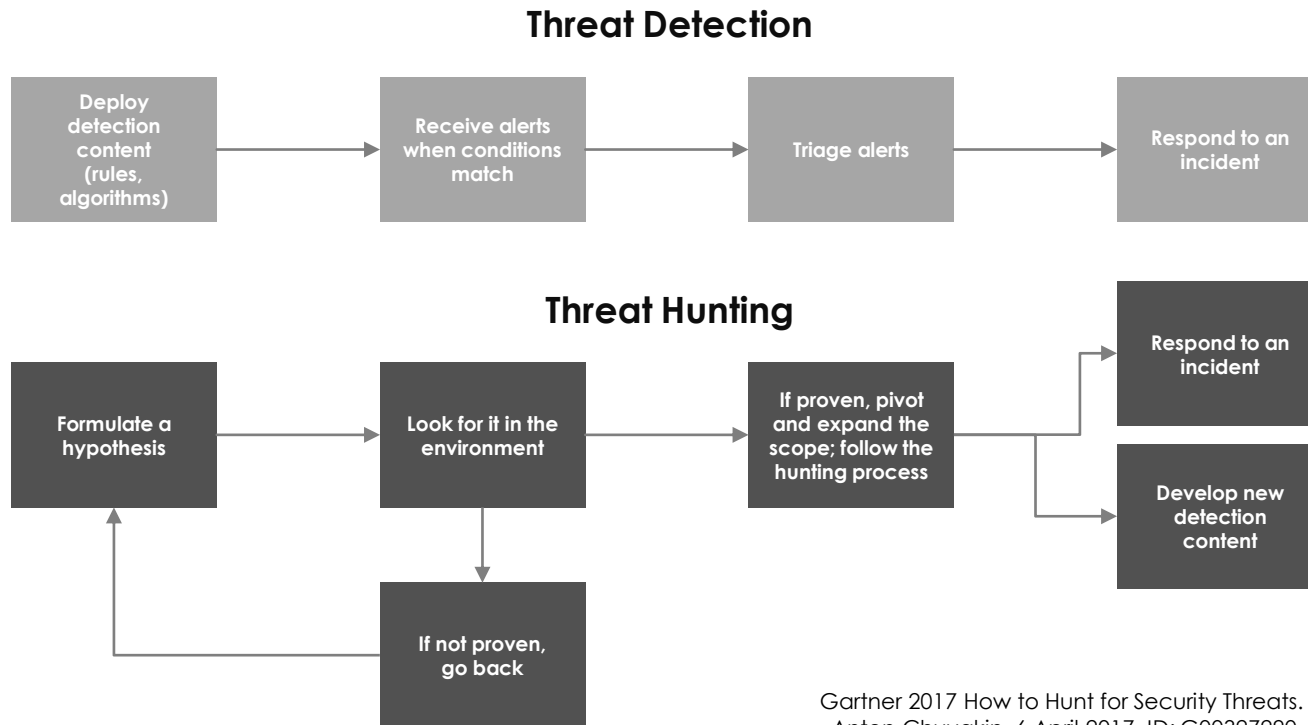
New undiscovered
Malware &PUP
found

**99,98%
0,02%**

99,98% by Machine Learning
0,02% by Analysts

Threat Hunting

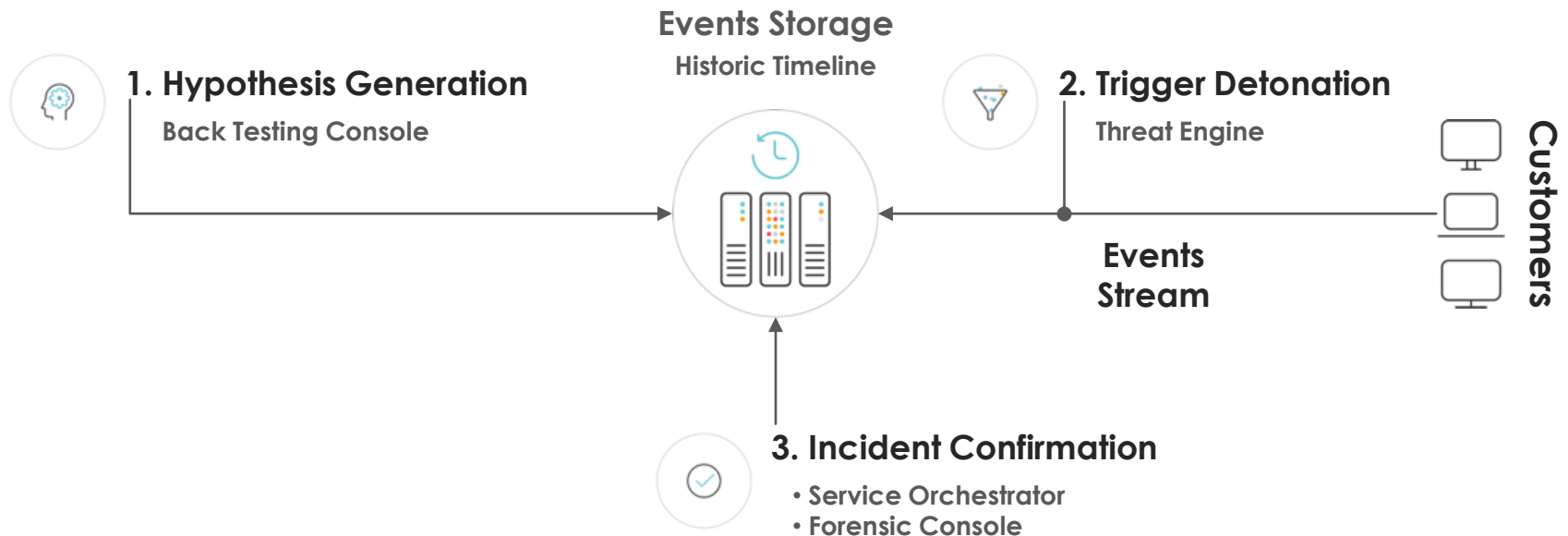
Gartner's Definition: Threat Hunting vs More Traditional Methods of Threat Detection



Gartner 2017 How to Hunt for Security Threats.
Anton Chuvakin, 6 April 2017. ID: G00327290.

The Threat Hunting Process

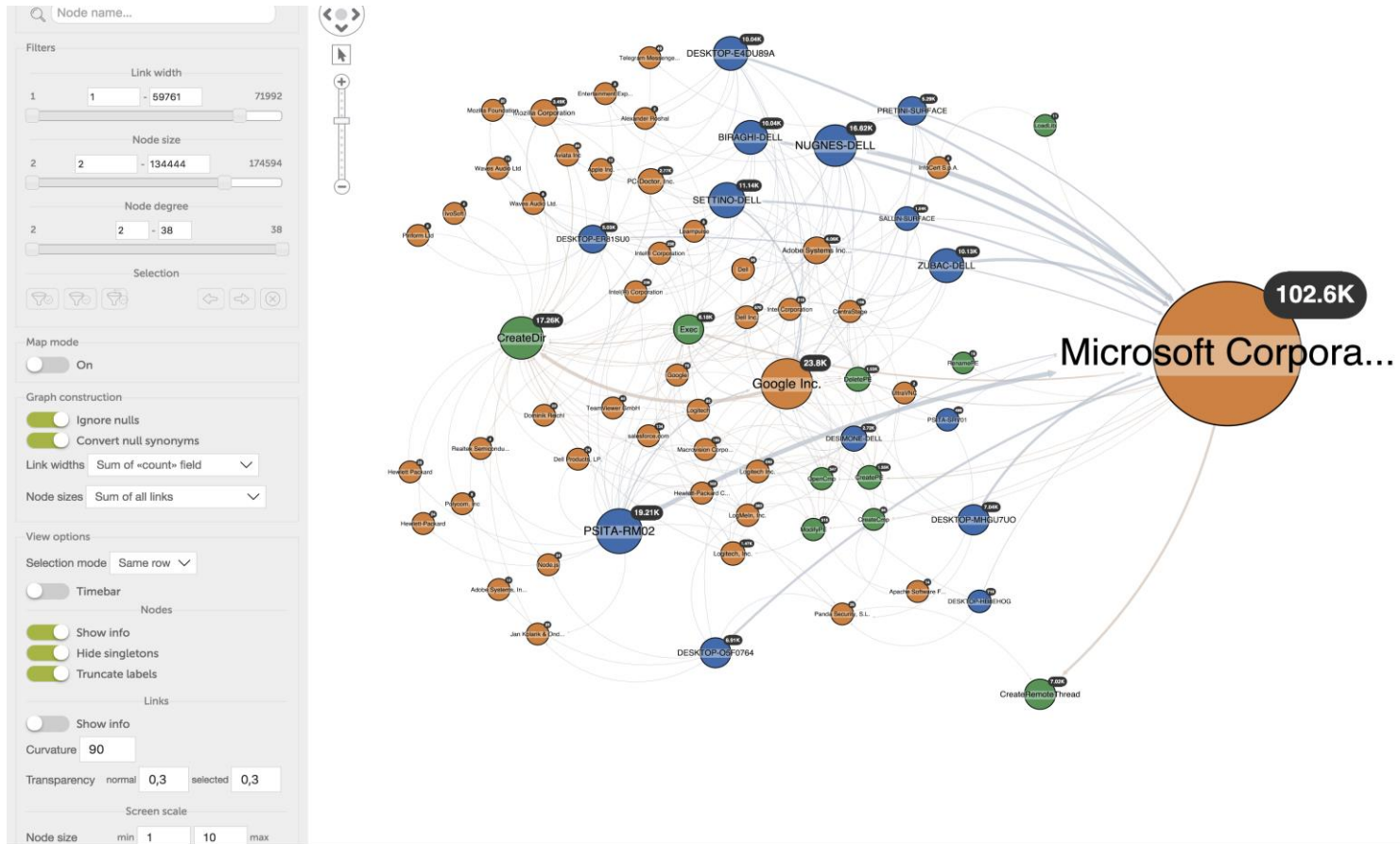
Where could we find the attack?



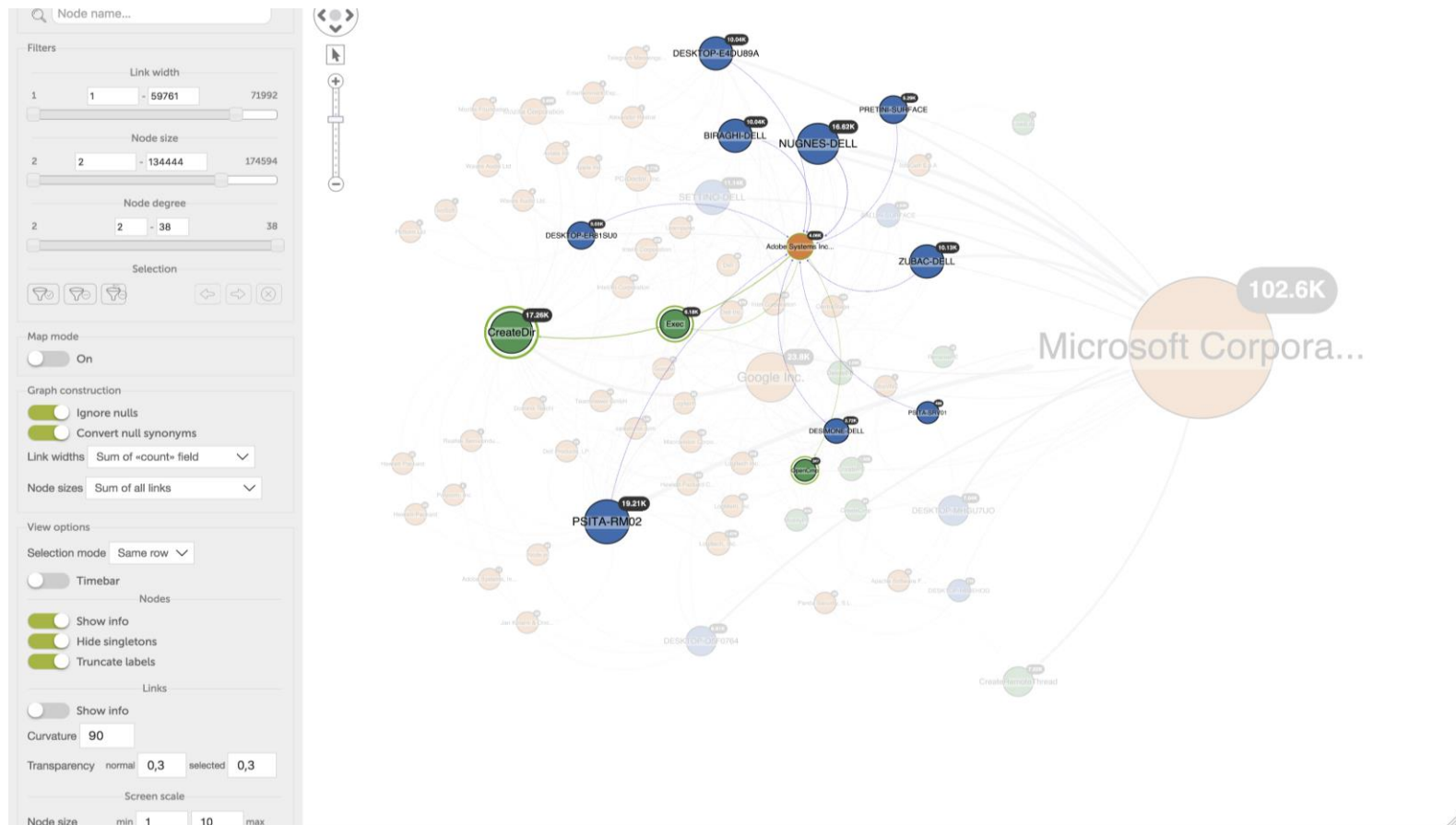
Visibility and Correlation

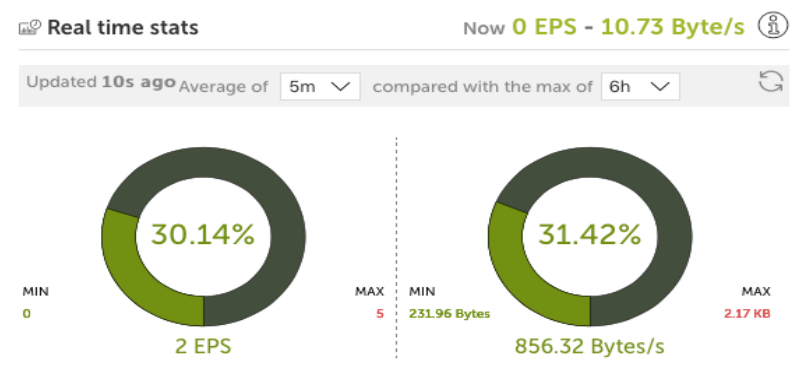
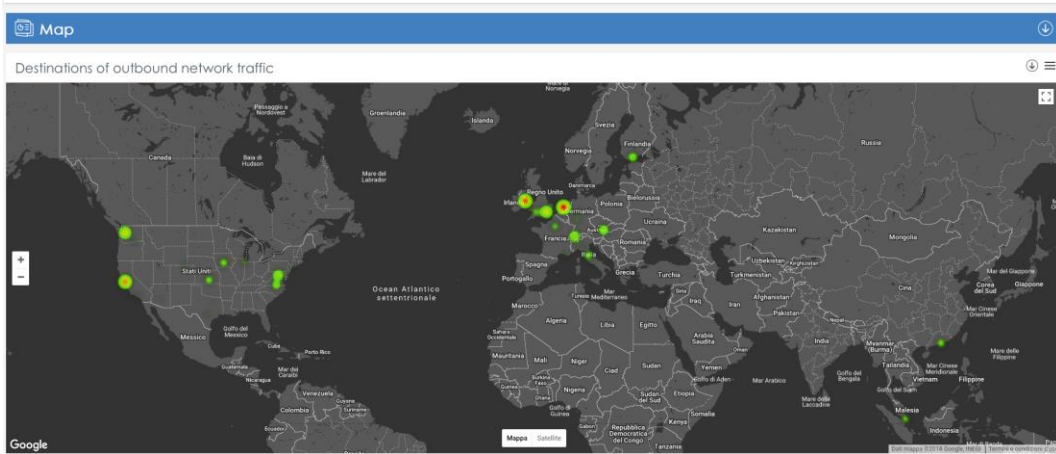
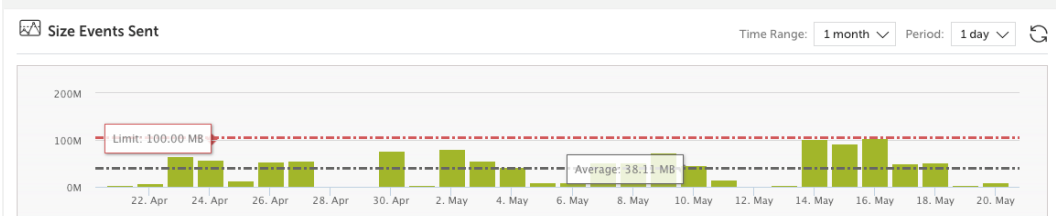
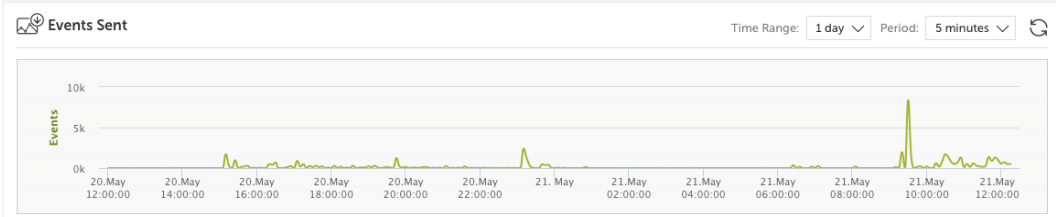
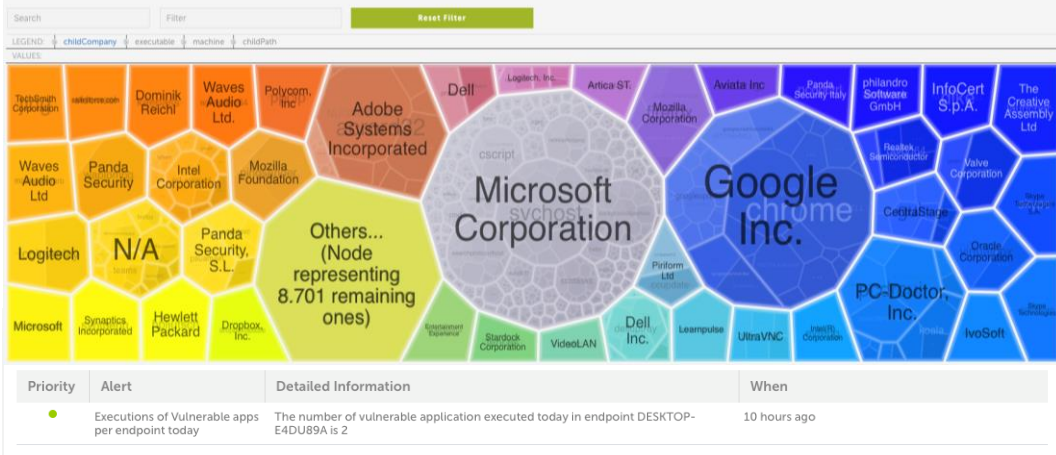
| Adaptive Defense 360 on Aether Platform | | | | STATUS | COMPUTERS | SETTINGS | TASKS | DEMO | | dunitedkingdom_plc20 DUNITEDKINGDOM DEMO - .. |
|--|---|-----------------------------|---|-------------------|--|----------|----------|------|---------|--|
| < Back | | | | Malware detection | | | | | | Forensic information |
| 4:38:49 PM | | Uses socket | 198.7.61.119:80 | Details | TCP-Bidirectional | | Activity | | Unknown | |
| 4/21/2018 4:38:49 PM | 1 | Loads | PROGRAM_FILES\MOVIES TOOLBAR\SAFETYNUT\SAFETYCRT.DLL | | 9994BF035813FE8EB6BC98ECCBD5B0E1 | | No | | | |
| 4/21/2018 4:39:55 PM | 1 | Runs | TEMP\087B213b8b8\temp\setupespl.exe | | F69E31FAA4B9159ABD590D0CD2CC94A5 | | No | | | |
| 4/21/2018 4:40:33 PM | 1 | Runs | TEMP\087B213b8b8\temp\extIE_setup.exe | | 66D0E599FC9EDDCA4A591D4C54BA6187 | | No | | | |
| 4/21/2018 4:40:56 PM | 1 | Runs | TEMP\087B213b8b8\temp\setupybt.exe | | 8C212F89ED8AAF04D7665B24473FCB36 | | No | | | |
| 4/21/2018 4:40:56 PM | 1 | Uses socket | 0.0.0.0 | | TCP-Unknown | | Unknown | | | |
| 4/21/2018 4:40:56 PM | 1 | Runs | TEMP\31aA\temp\putfu.exe | | FD0235DBF65DA4CB80E21E36E7178478 | | Unknown | | | |
| 4/21/2018 4:41:21 PM | 1 | Runs | TEMP\087B213b8b8\temp\setupbc.exe | | C6F2B52918BAA528CFE99D541BFDEF90 | | Unknown | | | |
| 4/21/2018 4:41:49 PM | 1 | Runs | TEMP\087B213b8b8\temp\putfu.exe | | FD0235DBF65DA4CB80E21E36E7178478 | | Unknown | | | |
| 4/21/2018 4:43:17 PM | 1 | Runs | TEMP\087B213b8b8\temp\OpProSetup.exe | | 9C512435DBCD49BB2334026126BC4F4E | | Unknown | | | |
| 4/21/2018 4:44:29 PM | 1 | Runs | WINDOWS\explorer.exe | | 7522F548A84ABAD8FA516DE5AB3931EF | | Yes | | | |
| 4/21/2018 4:44:30 PM | 1 | Runs | LOCAL_APPDATA\Google\Chrome\Application\chrome.exe | | B53D59915A356B06C1D7DE5B22B4177C | | Yes | | | |
| 4/21/2018 4:51:46 PM | 1 | Runs | WINDOWS\explorer.exe | | 7522F548A84ABAD8FA516DE5AB3931EF | | Yes | | | |
| 4/21/2018 4:51:47 PM | 1 | Creates registry key to run | \REGISTRY\USER\S-1-5-21-3286655578-1091891218-2006878755-1004_CLASSES\CLSID\{F28C2F70-47DE-4EA5-8F6D-7D1476CD1EF5}\LocalServer32? | | C:\Documents and Settings\Admininr\Mis documentos\Downloads\Neil Armstrong transmissin original del alunizaje 1969 Apollo 11.mp4.exe | | Unknown | | | |
| 4/21/2018 4:51:47 PM | 1 | Creates registry key to run | \REGISTRY\USER\S-1-5-21-3286655578-1091891218-2006878755-1004_CLASSES\CLSID\{F28C2F70-47DE-4EA5-8F6D-7D1476CD1EF5}\LocalServer32?LocalServer32?ServerExecutable | | C:\Documents and Settings\Admininr\Mis documentos\Downloads\Neil Armstrong transmissin original del alunizaje 1969 A | | Unknown | | | |
| 4/21/2018 | 1 | Uses socket | 127.0.0.1 | | UDP-Unknown | | Unknown | | | |

Visibility and Correlation



Visibility and Correlation



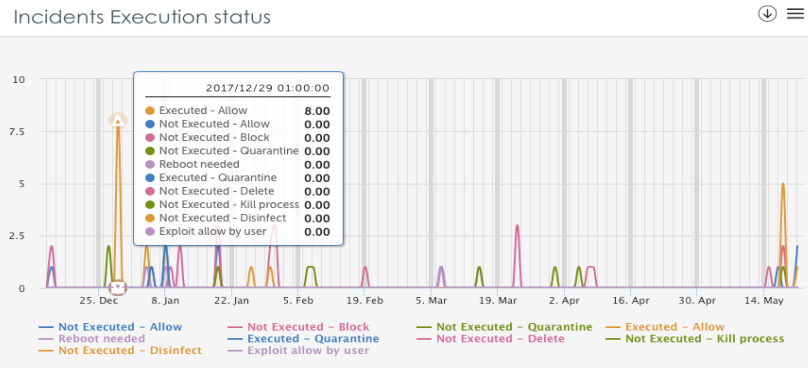


Favorite Queries

| Alias | Last access date |
|--------------------------------|------------------|
| mycustom.analysys | 04-13-2018 11:39 |
| oem.panda.paps.processnetbytes | 03-05-2018 22:59 |
| oem.panda.paps.socket | 03-05-2018 19:59 |
| oem.panda.paps.processnetbytes | 01-23-2018 09:51 |

User operations by device type on PII files

| USER | DEVICE TYPE | OPERATION | COUNT | % |
|------------------------------|-------------|-----------|-------|--------|
| AzureAD\CH-LaraZubac | Fixed | Open | 64599 | 87.13% |
| NT AUTHORITY\SYSTEM | Fixed | Open | 2606 | 3.51% |
| AzureAD\CH-LaraZubac | No_Root_Dir | Open | 1533 | 2.07% |
| AzureAD\IT-GianlucaBuscoArre | Fixed | Open | 1119 | 1.51% |
| AzureAD\CH-SelineMeixner | Fixed | Open | 800 | 1.08% |
| AzureAD\IT-GiuseppeRizzoPinn | Fixed | Open | 441 | 0.59% |
| AzureAD\CH-GeorgesSallin | Fixed | Open | 422 | 0.57% |
| AzureAD\IT-LucaSettino | Fixed | Open | 349 | 0.47% |
| AzureAD\IT-LauraBiraghi | Fixed | Open | 313 | 0.42% |
| NT AUTHORITY\SYSTEM | No_Root_Dir | Open | 266 | 0.36% |



Reinventing Cybersecurity.

Thank you.



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