



Sessione

Oltre il Siem: come modernizzare il rilevamento e la risposta alle minacce

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Fabrizio Cassoni

SENIOR SYSTEMS ENGINEER

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Alessandro Stobbia

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Il problema del Mid-Market

Una tendenza osservata negli ultimi mesi:

- Le attenzioni degli attaccanti sembrano concentrate sulle aziende di medie dimensioni.
- Le richieste economiche di riscatto sono relativamente modeste, ma compensate dalla quantità di attacchi.
- Se un bersaglio si rivela più difficile del previsto, gli attaccanti ne scelgono un altro.
- Fattore economico: volatilità delle Criptovalute?

Il problema del Mid-Market

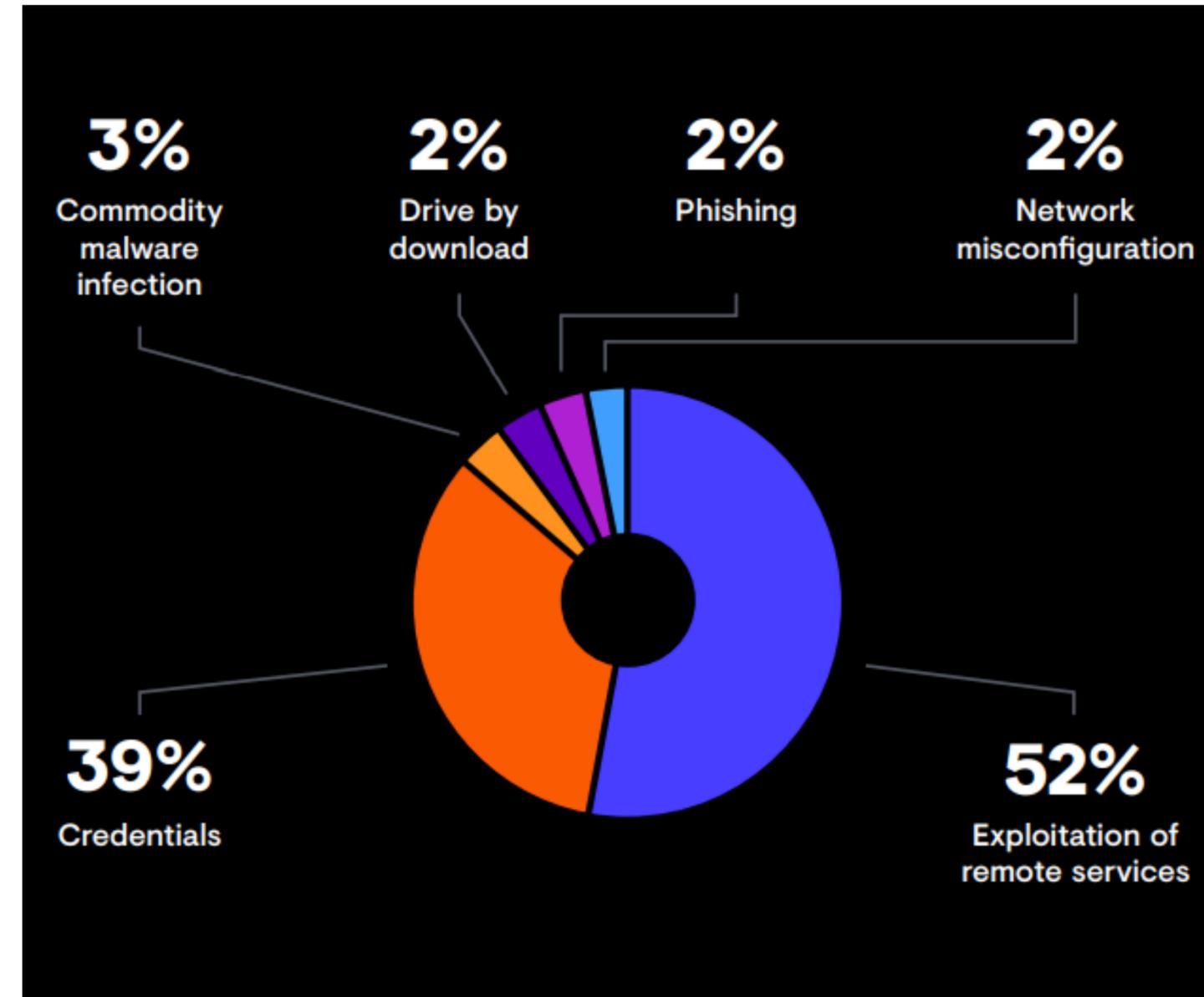
Aziende Mid-Market vs. grandi corporates:

- Non altrettanto sorvegliate
- Spesso mancano profili specializzati nella Cybersecurity
- Maggiormente motivate al pagamento di un riscatto non troppo gravoso
- Molti breach non vengono resi pubblici
- La “barriera linguistica”

Initial Access Vectors: (ossia “come ci riescono?”)

L'importanza dei “Fondamentali”:

- Identificate i vostri asset
- In fase di Remediation, assegnate le priorità in base al profilo di rischio per la vostra attività
- Prevenite tutto il possibile, monitorate tutto e rilevate quello che non può essere prevenuto
- Diventate un “bersaglio difficile”



Initial access vectors for ransomware incidents, June 2021 - June 2022.
(Source: Secureworks)

Parliamo di SIEM

Le sfide del SIEM (secondo chi si occupa di SIEM):

- Il Costo – iniziale e di esercizio.
- Necessità di fine-tuning – oppure Alert Fatigue.
- “Per operare un SIEM, occorre essere esperti di SIEM” (M. De Lapalisse, apocrifo) - complessità.
- Eccellente in specifici casi d'utilizzo (es. Compliance), ma difficile da far scalare verso l'alto quando il volume dei dati aumenta.

Secureworks®

Leader nei servizi di Cybersecurity da 22 Anni



5,300

Clienti in
57 Paesi

Forrester

Leader,
Wave 2021 Managed Detection
and Response



1,400+

Incarichi di Incident
Response all'anno

Gartner

11-times Leader,
Magic Quadrant for Managed
Security Services, Worldwide



246

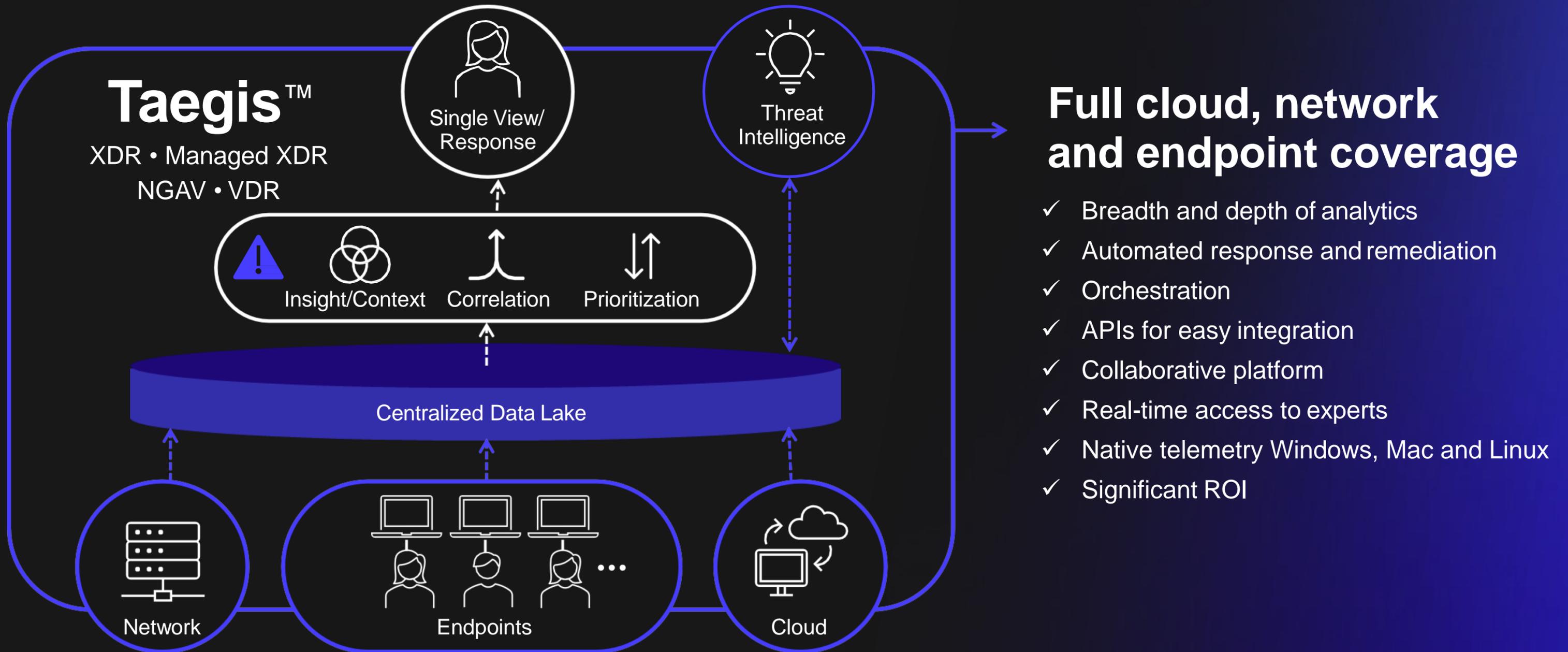
Threat groups
monitorati

IDC

Leader
- MarketScape: Worldwide MSS '20
- MarketScape: U.S. MDR '21

Secureworks Taegis XDR

A constantly evolving, cloud-native, security operations and analytics platform



EXPLORE NEW CORPORATE PERIMETER



Digital transformation and cloud migration

Remote work styles increased the number of cyberattacks

More complex cyberattacks featuring new vectors, e.g. supply chains

Targets are getting smaller



ENDPOINTS

workstations, servers, mobile devices



NETWORK

Firewall, proxy, AD, databases



NETWORK

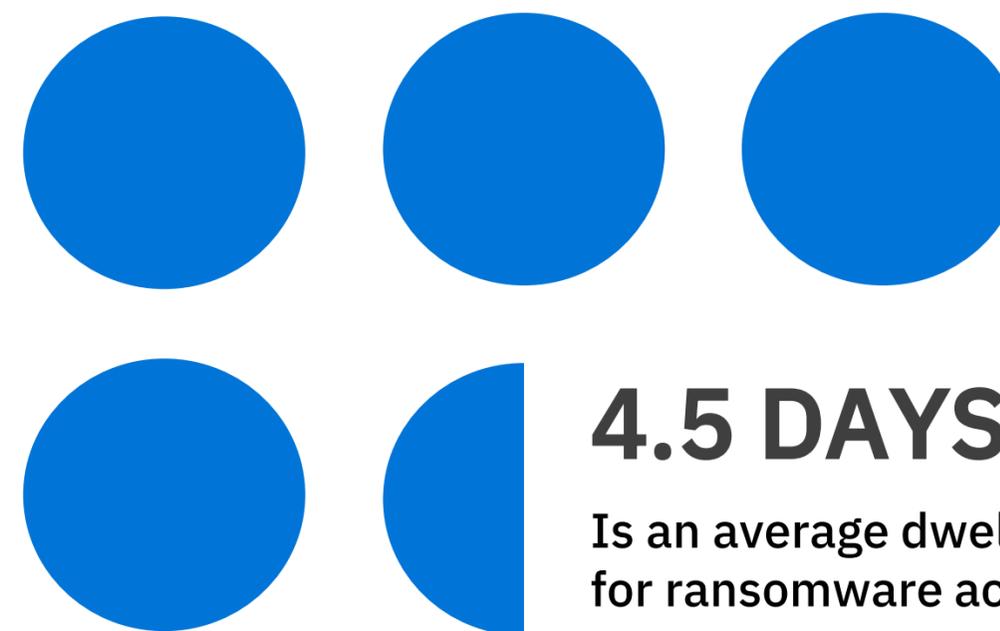
Firewall, proxy, AD, databases

ATTACKS ARE GETTING FASTER

Killchain remains the same, though some alerts cannot wait till Monday, while the others would remain silent for years

Complex cyber-attacks require time-effective detection and accurate response

SIEM-based vs. SIEM-free



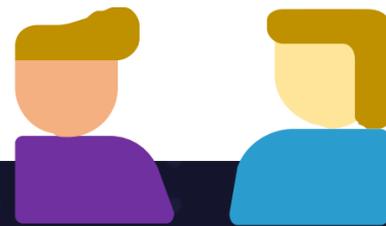
CYBERSECURITY RESOURCE AND SKILL SHORTAGE

20%

of IT leaders say it takes more than 6 months to find qualified cybersecurity candidates for job openings

62%

report that their IT security teams are understaffed



Cybersecurity professionals are difficult to recruit and even harder to retain

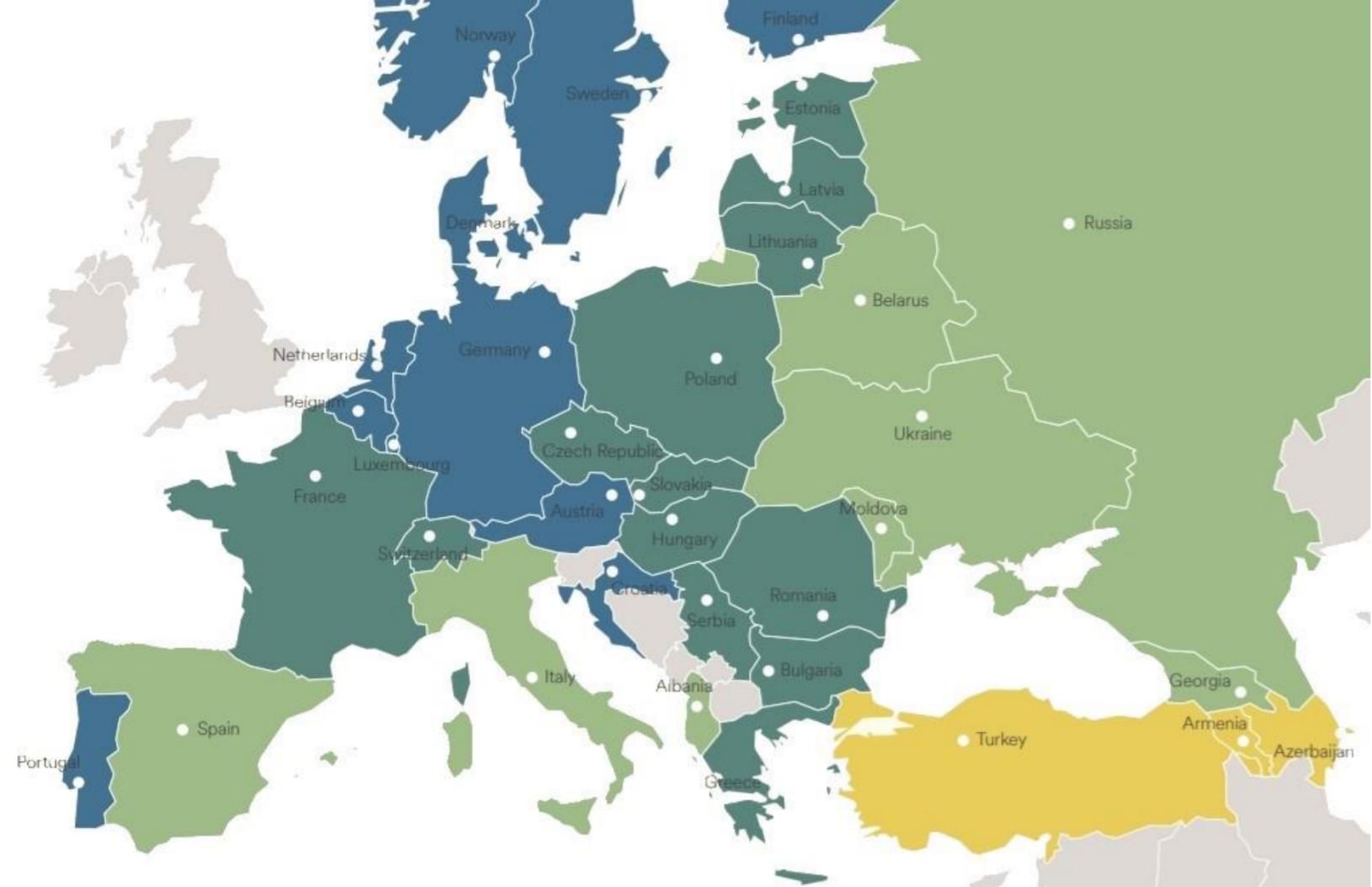
Role diversity when it comes to attack detection, prioritization, response, and investigation

Expectations from IT security teams are changing alongside the transformation of the cybersecurity role for business

WHO MANAGES SECURITY FOR YOU?

You work 8x5, while cyber criminals are ready 24x7

Only 34% of Italians speak English – less than average among the other Europeans

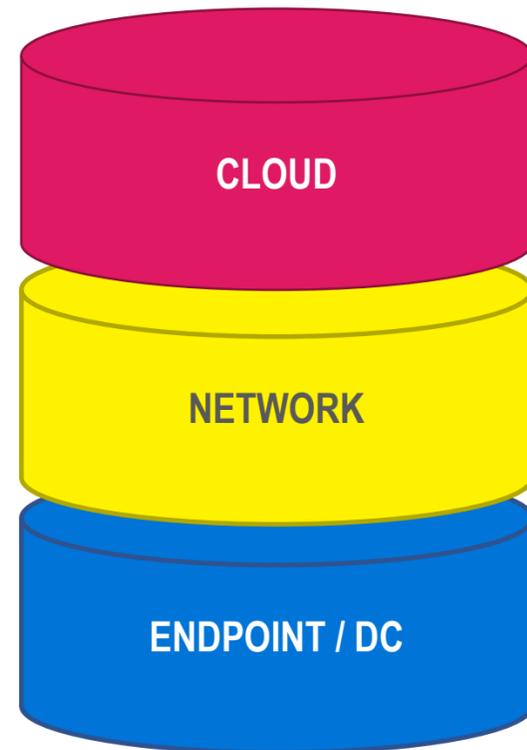


EFPI Rankings

01 Netherlands	663	15 Romania	598	33 Spain	540
02 Austria	641	16 Poland	597	35 Italy	535
03 Denmark	636	17 Hungary	593	36 Moldova	532
05 Norway	632	19 Greece	591	38 Belarus	528
06 Belgium	629	20 Slovakia	590	39 Albania	527
07 Portugal	625	22 Estonia	581	40 Ukraine	525
08 Sweden	623	23 Bulgaria	580	50 Georgia	512
09 Finland	618	24 Lithuania	579	51 Russia	511
10 Croatia	617	25 Switzerland	575	59 Armenia	499
11 Germany	616	26 Latvia	569	70 Turkey	478
13 Luxembourg	604	27 Czech Republic	563	86 Azerbaijan	451
14 Serbia	599	31 France	551		

Proficiency Bands ● Very High ● High ● Moderate ● Low ● Very Low

THREAT DETECTION: NORTH-SOUTH



Data is analyzed to detect threats across your environment and prioritize alerts

Endpoint



Network



Cloud



Apps



Data



Email



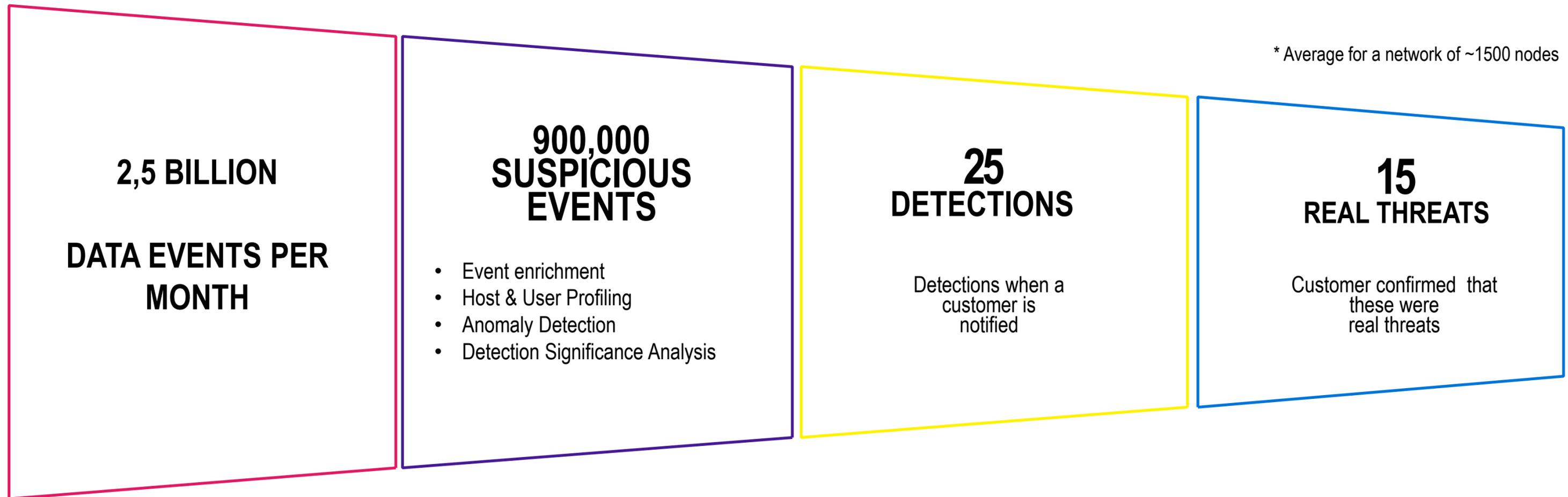
Vuln. Data



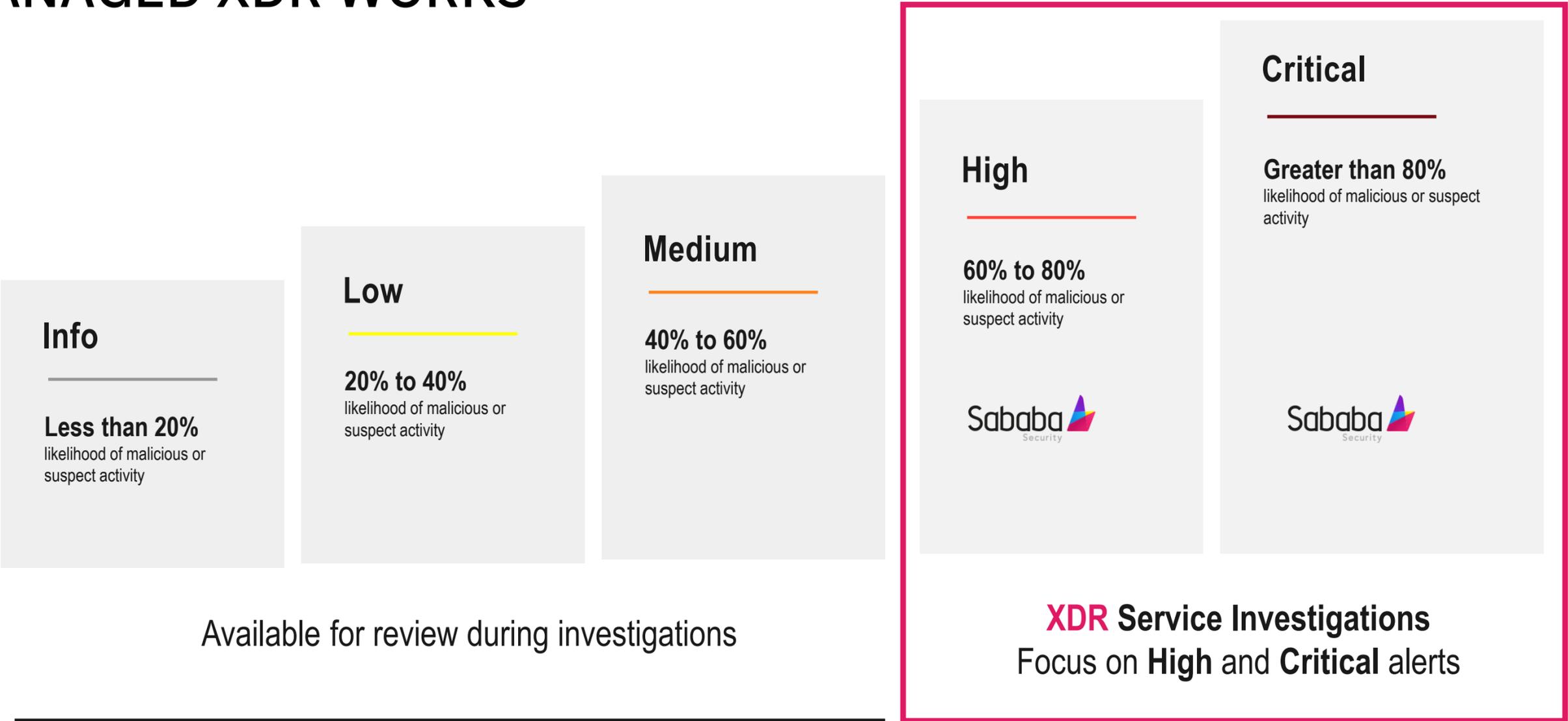
Threat Intelligence



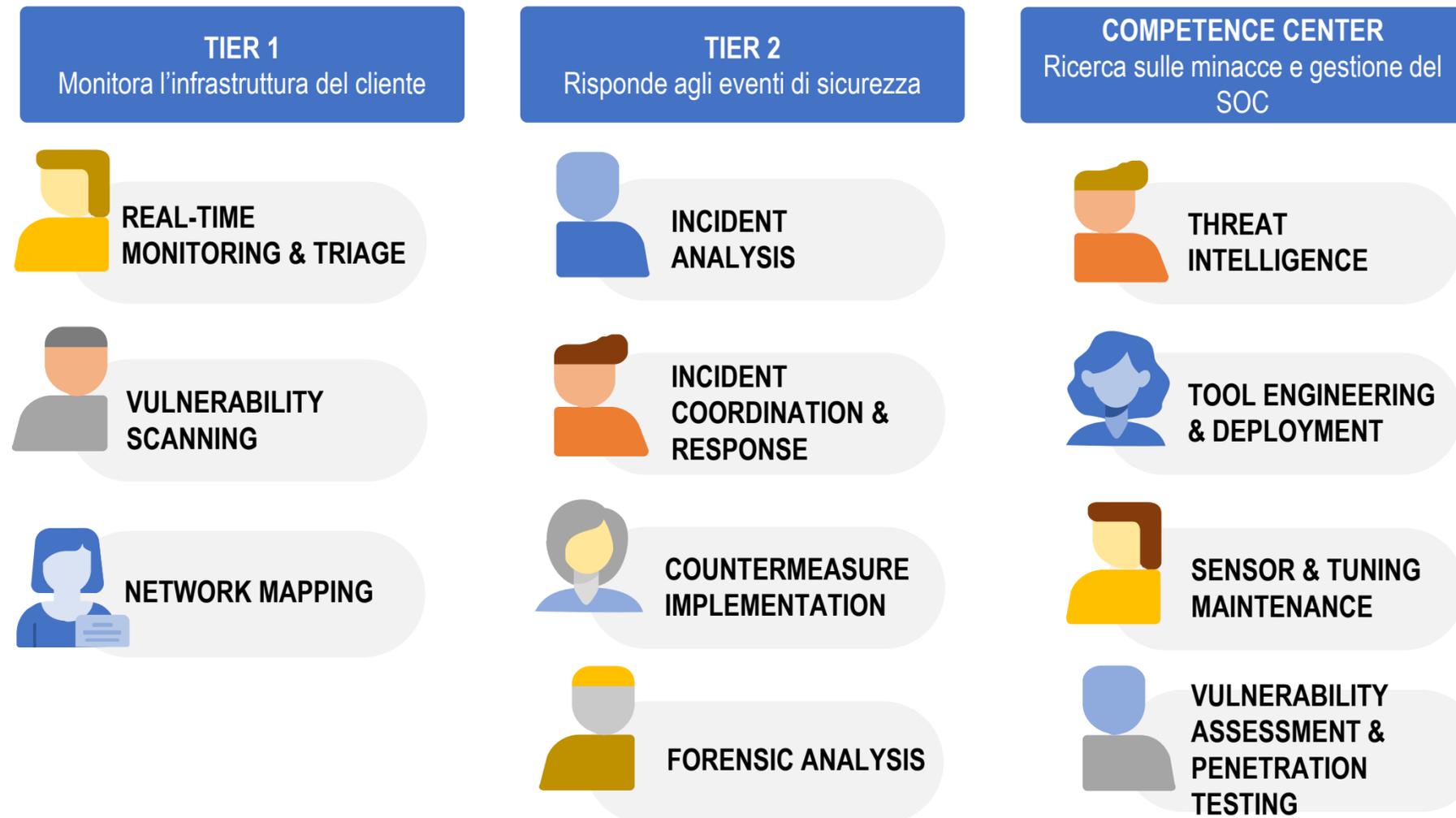
THREAT DETECTION: EAST-WEST



HOW MANAGED XDR WORKS



SOC LEVELS AND ROLES



SABABA XDR – POWERED BY SECUREWORKS TAEGIS

Licensing

- XDR platform with managed cyber triage for corporate endpoints, IT network and cloud assets
- Security Monitoring 24x7 
- Direct contact for security emergencies and 24x7 automated critical event notification
- 1- and 3-years licenses
- Constant update and finetuning of the monitored assets
- Adjustable RBAC for MSSP and end-customers
- Data is hosted in the EU or US with the respect to GDPR
- Monthly reports on security events, performance and recommendations

Add-Ons

- Incident Response packages with various SLAs
- Tailored Threat Intelligence
- NGAV – VDR for antimalware capabilities
- Virtual CISO to drive cybersecurity projects



Take no time to detect even complex cyber-attacks across corporate endpoints, network and cloud assets with a recognized and rewarded technology

Onboard a multi-level SOC team with a wide range of security skills – supporting you 24x7 in Italian

Scale security with the changing objectives of your business, integrating modular technologies with no additional agents, introducing Virtual CISO or preparing an Incident Response plan



Q&A

21